Estimating incentive and welfare effects of non-stationary unemployment benefits

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European unemployment

• The starting point



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• The causes

Shocks? Institutions? Interaction of institutions? \rightarrow Interaction of shocks and institutions! Ljungqvist Sargent (1998, 2007a, b, c), Mortensen Pissarides (1999), Blanchard Wolfers (2000) • The causes

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"get rid of institutions" (as shocks won't go)

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• Do we want this?

classic efficiency-equity trade-off

"solved" / addressed by many countries in different ways

The example of Germany

How did Germany address the efficiency-equity trade-off?

1. Introduction The example of Germany

How did Germany address the efficiency-equity trade-off?

• Reduction of length and level of payments



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- How desirable are reforms of this type?
- Given risk-aversion, how do length and level of unemployment benefits affect social welfare/ insurance mechanism?

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Incentive and welfare effects

Design of the reform

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- Workers that lose search harder due to the reform effort increases and their unemployment rates fall
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- The net wage *increases* for most groups (not for medium and high-skilled in East) – contradicting the general public perception

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- Firms gain ...
 - ... as long as gross wages fall

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Results come from a macro model structurally estimated with micro data

1. Introduction Structure of the talk

- 2. The model
- 3. Equilibrium properties
- 4. Structural estimation
- 5. The effect of labour market reforms
- 6. Conclusion

Search and matching model

Search and matching model with time-dependent unemployment benefits,

Search and matching model with time-dependent unemployment benefits, endogenous effort, risk-averse households

Search and matching model with time-dependent unemployment benefits, endogenous effort, risk-averse households and endogenous individual spell effect.

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Search and matching model with time-dependent unemployment benefits, endogenous effort, risk-averse households and endogenous individual spell effect. Households are ex-ante heterogeneous in skills k and type χ . Skills are known, type is unknown to individual (individual can learn over time)

• Labour force (consider one skill group to start with)

N labour force, L(t) employed, N - L(t) unemployed

A output of worker-firm pair, λ exog. separation rate

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N labour force, L(t) employed, N - L(t) unemployed *A* output of worker-firm pair, λ exog. separation rate

• Spell-dependent benefit system

 $b\left(s\right) = \left\{ \begin{array}{ll} b_{UI} \text{ for short-term unemployed, } & 0 \leq s \leq \overline{s} \\ b_{UA} \text{ for long-term unemployed, } & \overline{s} < s \end{array} \right.$

with replacement rate, e.g.

$$b_{UI} = \xi_{UI} w$$

We choose \bar{s} identical for all (value of having a job is then constant)
• Exit rate(s) into employment $\mu(.)$

individual effort $\phi(s)$ labour market tightness $\theta \equiv V/U$ an individual's type $\chi \in \{0, 1\}$ with subjective belief $p(s) \equiv \operatorname{Prob}(\chi = 1)$ • Exit rate(s) into employment $\mu(.)$

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 $\begin{array}{ll} \textit{objective arrival rate:} & \mu\left(\phi\left(s\right)\theta,\chi\right)\\ \textit{subjective arrival rate:} & \mu\left(\phi\left(s\right)\theta,p\left(s\right)\right) \end{array}$

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• Government budget constraint

$$\kappa rac{w}{1-\kappa} L = b_{UI} U_{short} + b_{UA} U_{long}$$

where κ is the tax rate on gross wage and w is the net wage

Wage setting

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Collective wage setting

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Collective wage setting

Wage equation

$$(1-\beta) u(w_{k}) + \beta m_{w_{k}}(.) w_{k} =$$
$$(1-\beta) u(b_{UI,k}, \phi_{k}(0)) + \beta (1-\kappa) m_{w_{k}}(.) \left[A_{k} + \gamma_{k}\theta_{k} \frac{\mu(\phi_{k}(0), 0)}{\bar{\mu}_{k}}\right]$$

where

$$m_{w_{k}}(w_{k}, b_{UI}, \phi_{k}(0)) \equiv u_{w}(w_{k}) + \frac{\lambda_{k}}{\rho + \mu(\phi_{k}(0), 0)}u_{w}(b_{UI,k}, \phi_{k}(0))$$

3.1 Individual (un)employment probabilities

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• Semi-Markov setup probability $\begin{cases} p_{eu}(\tau) \\ p_{uu}(\tau, s(t)) \end{cases}$ of a person $\begin{cases} \text{employed} \\ \text{unemployed} \end{cases}$ in t to be unemployed in τ , given current spell s(t)

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- Volterra integral equations for $s\left(t
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$$p_{uu}(\tau, 0) = e^{-\int_{t}^{\tau} \mu(s(y)) dy} + \int_{t}^{\tau} e^{-\int_{t}^{v} \mu(s(y)) dy} \mu(s(v)) p_{eu}(\tau - v) dv$$

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3.2 Aggregate unemployment

• Steady state with pure idiosyncratic risk

$$\frac{U}{N} = \frac{p_{eu}}{p_{eu} + \int_{0}^{\infty} p_{ue}\left(s\left(t\right)\right) dF\left(s\left(t\right)\right)}$$

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Link to text-book model

$$p_{eu} = \frac{\lambda}{\lambda + \mu}, \ p_{ue} = \frac{\mu}{\lambda + \mu} \Rightarrow \frac{U}{N} = \frac{\lambda}{\lambda + \mu}$$

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• Aggregation over all groups K and types

$$u_k = \pi^{\chi} u_{k,1} + (1 - \pi^{\chi}) u_{k,0}, \quad u = \sum_{k=1}^n \frac{N_k}{N} u_k$$

- -

3.3 Steady state

3. Equilibrium properties 3.3 Steady state

Functional forms

• Utility function

$$u\left(b\left(s
ight),\phi\left(s
ight)
ight)=rac{b\left(s
ight)^{1-\sigma}-1}{1-\sigma}-\phi\left(s
ight)$$

• Objective arrival rate

$$\mu\left(\phi\left(s\right)\theta,\chi\right)=\left(\left(1-\chi\right)\eta_{0}+\chi\eta_{1}\right)\left[\phi\left(s\right)\theta\right]^{\alpha},$$

• Subjective arrival rate

$$\mu\left(\phi\left(s\right)\theta,p\left(s\right)\right)=\left(\left(1-p\left(s\right)\right)\eta_{0}+p\left(s\right)\eta_{1}\right)\left[\phi\left(s\right)\theta\right]^{\alpha}$$

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Evolution of the belief

$$\frac{dp\left(s\right)}{ds}=-p\left(s\right)\left(1-p\left(s\right)\right)\left(\mu\left(\phi\left(s\right)\theta,1\right)-\mu\left(\phi\left(s\right)\theta,0\right)\right)<0$$

4.1 Data and estimation method

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Data (GSOEP)

- flow sample of entry into (un)employment (each month of 1997 and 1998), giving us total of 743 individuals
- (un)employment duration in current state and employment history of unemployed, giving us: I, s, b_{UI}, b_{UA}, s̄, w plus socio-econ.variables x

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Non-parametric exit rates



falling exit rates could be individual belief or unobserved heterogeneityproviding a good fit is important for credibility of policy evaluation

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Incentive and welfare effects

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Aggregate data

• labour market tightness $heta\equiv V/U$ as average over 1997 and 1998

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Maximum likelihood estimation

- Individual variables: z = {b_{UI}, b_{UA}, s̄, w, θ},
 x = {sex, region, skill, age}
- unobs. heterogeneity: (i) matching rate parameter η (x, ν) (ii) π^{UA} share of individ. who pass UA means test

• Parameter set:
$$\boldsymbol{\xi} = \left\{ \alpha, \sigma, \pi^{UA}, v, \pi^{\chi}, \boldsymbol{\zeta}_{\lambda}, \boldsymbol{\zeta}_{\eta} \right\}$$

Duration model with structural densities

4.2 Estimated model parameters

• Parameters without slope coefficients (see paper for more)

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		Coeff.	SE	z-Stat.	p-Value	rates		
ζ_{λ} :	(intercept)	-4.4948	0.0566	-79.4364	0.0000	λ	0.010	
ςη: α	(Intercept)	-4.0928 0.4059	0.5368	-7.6242 3.1085	0.0000	μ(s) ū	see figure .11	
σ		0.7639	0.2013	3.7954	0.0001	,		
π^{UA}		0.2447	0.0311	7.8666	0.0000			
ν		1.6974	0.4216	4.0259	0.0001			
π^{χ}		0.9246	0.0402	22.9807	0.0000			

Demonstration with out along coefficients (see namer for more)

• functional forms (reminder)

$$\begin{split} u\left(b\left(s\right),\phi\left(s\right)\right) &= \frac{b\left(s\right)^{1-\sigma}-1}{1-\sigma}-\phi\left(s\right)\\ \mu\left(.\right) &= \eta\left(s\right)\left[\phi\left(s\right)\theta\right]^{\alpha}, \quad \eta\left(s,\mathbf{x}\right) = \left(1-p\left(s\right)\right)\eta_{0}+p\left(s\right)\eta_{1}\\ \eta_{0} &\equiv e^{\mathbf{x}'\zeta_{\eta}}, \quad \eta_{1} \equiv e^{\mathbf{x}'\zeta_{\eta}+\nu}, \quad \lambda\left(\mathbf{x},\nu\right) = e^{\mathbf{x}'\zeta_{\lambda}} \end{split}$$

predicted survivor functions (solid lines with 95% confidence intervall) and Kaplan-Meier survivor probabilities (circles)



5.1 Pre-reform steady state

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Strategy

- take estimated model as a description of pre-reform steady state
- **2** undertaken comparative static analysis of reform measures (b_{UA}, \bar{s}) using the equilibrium model
- do this for 6 groups: East- and West-Germany times three skill groups based on education level (low, medium, high)

5.1 Pre-reform steady state

• Micro dynamics

5.1 Pre-reform steady state

Micro dynamics



5.2 The effects of the reform
5.2 The effects of the reform

• The reform (reminder of broad idea)

5.2 The effects of the reform

• The reform (reminder of broad idea)



- 5.2 The effects of the reform
 - The reform (in detail)

5.2 The effects of the reform

• The reform (in detail)



5.2 The effects of the reform

• (Joint) Aggregate effects of UA payments and entitlement length

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5.2 The effects of the reform

The messages (distribution)

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- Two groups are favoured by the reform ...
- but four groups gain in terms of net wage ...
- yet, only two groups gain in intertemporal sense

5.2 The effects of the reform

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The mechanism

• Two groups are favoured by the reform ... new fixed UA level is higher than previous proportional UA level (entitlement length to UI payments reduced for all)

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 (i) more vacancies per unempl. worker (due to higher search effort)
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 (iii) tax rate falls (fewer unemployed, lower benefits)

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 (i) more vacancies per unempl. worker (due to higher search effort)
 (ii) wage bargaining (given estimated para/s) implies higher wage
 (iii) tax rate falls (fewer unemployed, lower benefits)
- Only two groups gain in intertemporal sense ... The value of being employed falls for all but those favoured by the reform, gain in net wage is not enough to overcompensate the expected loss once unemployed

5.2 The effects of the reform

The messages (efficiency)

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• Labour market reform leads to rising and falling unemployment rates

The messages (efficiency)

- Labour market reform leads to rising and falling unemployment rates
- The reduction of unemployment rates by skill groups in percentage points

West-High	W-Medium	W-Low	East-High	E-Medium	E-Low
0.08%	0.17%	-1.23%	2.42%	0.82%	-3.05%

- Groups with highest unemployment rates even experienced an increase in unemployment rates
- Overall effect basically zero

5.2 The effects of the reform

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What if the reform went further?

- Let us go beyond Hartz and decrease UA benefits b_{UA} and entitlement length \bar{s} further
- Effects are all small
- Reduction of b_{UA} and \bar{s} by 1/3 reduces unemployment rate by only 1/5
- One needs to pay a "high price" for a "low benefit"
- Welfare effects would be negative of course as well

Background

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- there is more than output and employment in life, however
- what about insurance effect of UI systems?

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- Random search and matching framework
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Methodological results - Derivation of

- Learning behaviour leading to downward-sloping individual duration dependence
- Individual unemployment probabilities using semi-Markov structure
- Aggregate unemployment rate
- Close theory-data link

Economic results

- Unemployment rates do not fall for all groups promise of the reform not held
- The group with highest unemployment rate experiences an even higher rate due to the reform (low-skilled in East and West)
- If reform reduced benefits for all groups, employment would rise for all

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Even then, however, unemployment effects would be small due to

- low average reduction of UA payments
- low average reduction of entitlement period
- only few are directly affected

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In any case, "no one wants this" as

- expected utility of four out of six groups falls due to reform
- expected utility would fall for all if reform was tough also on low-skilled workers

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Bad reform!

Thank you!